



STATE OF WASHINGTON  
WASHINGTON STATE LIQUOR CONTROL BOARD  
3000 Pacific Ave SE • P O Box 43102 • Olympia WA 98504-3102 • (360) 664-1762

September 20, 2005

To Whom It May Concern:

I am pleased to write this letter of recommendation for Intracommunication Network Systems, Inc. The WA State Liquor Control Board has been contracting INSI's services for our offices and liquor stores statewide for approximately 5 years. They have headed up several large projects for our agency, including completely recabbling our field offices and liquor stores.

Recabbling the liquor stores was a large scale project that had to be completed in a short time frame. INSI met with our staff to assess communication needs at the stores and designed a store wiring standard configuration. They then assembled teams and sent them in waves across the state to complete our project on time.

Their technicians are professional, articulate, courteous and stay cool under pressure. They maintain a professional work area and are meticulous in minimizing disruption to our staff and customers.

INSI has demonstrated excellent project management skills and consistently goes above and beyond to come up with creative and innovative solutions to some of our issues.

I have nothing but good things to say about INSI and I strongly recommend their services. Please don't hesitate to contact me for further information or clarification.

Sincerely

Leslie Halstrom  
Telecommunications Specialist  
WA St Liquor Control Board