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To Pierce County RFP Coordinator:

The Tacoma School District has been very fortunate to have a longstanding association and partnership for over 12 years with Intracomunications Network Systems, Inc., (INSI). INSI has been involved with the planning, designing and installation of our Local Area Networks (LANs) and Wide Area Network (WAN) along with various other cabling projects throughout the district. They have been involved with furnishing the necessary telecommunication and network wiring throughout our 70 sites, including libraries, classrooms, and administrative areas. INSI has become the selected vendor of choice in furnishing the telecommunication and network wiring for the newly constructed school sites in the district. The approximate infrastructure (Network and Telecommunication) costs to date have been in excess of \$10.5 million.

Infrastructure cabling continues to change at a rapid pace. Whether the requirements entail cabling for telecommunications, video or data, you can be sure INSI is on the leading edge of the new technology. As technology continues to be an essential daily resource for our students, we must be assured the best infrastructure is in place to support their needs. INSI has proven to be an important partner in supporting our schools with innovative ideas at a cost savings for the Tacoma School District.

INSI continues to be a very dependable company that consistently produces large volumes of quality work in an expeditious and courteous manner, while always maintaining the highest level of professionalism. Their staff is thorough, very knowledgeable and above all, helpful and considerate. When problems occur, which are seldom, they are prompt in responding to our needs.

It is a pleasure to work with the INSI staff and I would highly recommend their work. They have been very responsive to our needs in the past and we will continue to utilize their services in the future.

If we can be of further assistance, please call me at (253) 571-1066.

Sincerely

Dorothy Kippie
Manager, Technical Operations

