

16 September 2005

Coordinator  
Pierce County  
Information Services



**Peter J. Wall, Director  
Planning & Construction**

3223 South Union Avenue • Tacoma, WA 98409-3194  
253.571.3350 • Fax 253.571.3360

Re: RFP # 796  
Letter of Recommendation/Evaluation -  
Intercommunication Network Systems Inc.

As the Director of the Tacoma Public Schools Planning and Construction Department, I have had the opportunity of personally observing and evaluating the performance of Intercommunication Network Services Inc. (INSI) for over four years. They have, as a low voltage and networking contractor, participated in numerous projects for the District including the construction of new schools and the modernization of existing facilities.

In general I have found INSI be highly professional in its dealings with the District, general contractors and other sub-contractors. They are reliable, have the client's interests and needs as **the** priority, and can be trusted to provide accurate and cost effective technical guidance.

INSI controls their budgets, works effectively with other contractors to "make the schedule work," and maintains a very high quality of work. They are well managed, client centered, technically superior, and are open, effective communicators.

INSI is a preferred District contractor for low voltage and network contracts. In an environment in which public agencies are frequently dealing with "high maintenance" contractors, I've found INSI to be "no maintenance." I recommend them without reservation to any agency or entity having need for services in this area.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Peter J. Wall', is written over a white background.

Peter J. Wall