



Educational Service District 113

Providing Quality Service for Children

September 20, 2005

To Whom It May Concern:

I am writing this letter to address the performance record of Intracommunications Network Systems Inc. (INSI). Over the past ten years, I have worked with INSI on ten medium-scale projects and many other small projects. Medium-scale projects are defined as projects involving five or more buildings with a minimum of 150 runs/building. In all cases involving medium-scales projects, INSI was the successful low bidder.

INSI completed every project on budget and on schedule. In many cases, they were able to complete projects ahead of schedule. The completed projects were well documented and adhered to all relevant TIA/EIA specifications. All of INSI's field staff were cooperative and their job foremen were responsive to the needs of the project's owners and myself. In every instance, the INSI office and field staff has conducted themselves in a professional manner.

It has been a pleasure working with INSI and I hope to work with them again.

Please contact me if you have any questions or need any additional information.

Sincerely,

Don Laurance
Network Services Director
360.464.6793