

Construction Management Services of Washington, INC.

September 14, 2005

Subject Letter of Recommendation for INSI

To Pierce County RFP Coordinator:

I am pleased to write this letter of recommendation on behalf of INSI as it has been my pleasure to work with Mike Schnabel, General Manager, and INSI's technicians on several large projects. As a consultant Project Manager, I over saw the construction in which INSI was involved.

Mr. Schnabel has extensive experience in the design and implementation of data and communication systems. With this experience and a well-trained productive staff, INSI was able to detail and install the data/com, CATV and intercom system for these projects. Schedules were always met well in advance of the intended time frames and budgets were always maintained. One project was extremely difficult as it was a complete remodel while occupied. INSI was able to conceptually design the entire data and communication systems and was able to build and come on line in multiple phases in a very short time frame.

Successful projects come from thorough project pre-planning and organizing. INSI has demonstrated this skill many times during construction for the benefit of the entire construction team. The entire firm prides itself on quality service. It is the rule rather than the exception to have technicians arrive immediately onsite to repair a problem following an emergency phone call.

INSI has the ability to provide top-notch service for any client's needs. I highly recommend INSI and will be glad to answer any questions you may have. I can be reached at (253) 219-9694.

Sincerely,



Craig Johnson
President
CMSI of WA, Inc.